

# Non-Standard Product Request Form

Non-Standard is any product not in a current Price List. This form must be submitted complete; upon completion please send your Non-Standard request form to [product\\_request@sbdinc.com](mailto:product_request@sbdinc.com).

All requests submitted must be factory approved prior to quoting or placing an order .

Extended lead times are to be expected for special products. Special requests are reviewed on a bi-weekly basis.

Submitted By \_\_\_\_\_ Contact Phone \_\_\_\_\_ Stanley Sales Region \_\_\_\_\_ Date \_\_\_\_\_

Detailed Description of Need or Application Closest

Closest Similar Stanley Product Nomenclature

Why Current Product Will Not Meet Needs

Unit Volume \_\_\_\_\_ Price Target \_\_\_\_\_

Estimated Revenue \_\_\_\_\_ Project Pull Through Revenue \_\_\_\_\_

Required Ship Date

One Time Buy      Yes      No

*If not a "One Time Buy"*

End User/Project Name

Annual Volume \_\_\_\_\_ Annual Revenue \_\_\_\_\_

\*\*\*\* Please attach sample drawings / sketches for further clarity \*\*\*\*

**Below for Office Use Only**

Yes No

- Is this manufactured or purchased product?
- Is Design Work Required?
- Is a new drawing or modification to a drawing required?
- Is SAP currently configured for entry?
- Is a new BOM required?
- Are certifications impacted?
- Is testing required?
- Do we need any warranty restrictions?
- Is this special recommended for addition to the portfolio by Product Manager?
- Has the product been added to the New Product Vitality Report?
- What is the additional cost estimate to produce this special?

Specials Review Team Comments:

What is the new list or net price to the customer?

Product Request ID#